



**Sales and Use Tax
Fiscal Year to Date as of March 2014**

	2012 Actual	2013 Actual	2014 Actual	2014 Budget	\$ Variance	% Variance
General Fund						
Big Box / Automobiles	6,028,735	6,774,587	7,538,908	7,788,093	(249,185)	-3%
All Other Retail	3,397,651	3,530,779	3,910,764	3,588,304	322,460	9%
Subtotal - Retail	9,426,386	10,305,366	11,449,672	11,376,397	73,275	1%
Communications/Utilities	3,651,404	3,810,051	3,976,847	3,769,854	206,993	5%
Contracting	1,250,000	1,250,000	1,250,000	1,250,000	0	0%
Restaurant/Bar	3,165,722	3,616,310	3,888,323	3,484,856	403,467	12%
Real Estate/Rental & Leasing	2,285,035	2,601,639	2,869,577	2,666,062	203,515	8%
Service Related	806,870	859,435	817,012	827,306	(10,294)	-1%
Arts/Entertainment	390,933	500,882	549,143	596,847	(47,704)	-8%
Hotel/Motel	341,588	348,349	354,044	375,163	(21,119)	-6%
Transient Lodging	86,186	82,671	90,710	87,191	3,519	4%
Auditing	278,321	335,926	81,561	235,591	(154,030)	-65%
Use Tax	408,466	440,228	565,222	440,374	124,848	28%
Total General Fund	22,090,911	24,150,857	25,892,111	25,109,641	782,470	3%
Percentage of change from prior period		9%	7%			
Transportation Improvement Fund (1.5% tax rate)						
Percentage of change from prior period		49%	-15%			
General Capital Fund (2.2% tax rate)						
Percentage of change from prior period		123%	-25%			
Tourism Fund - Bed Tax (1.52% tax rate)						
Percentage of change from prior period		-4%	10%			

General Fund

Retail – Big Box/Auto (2.2% tax rate)

Retail – big box/auto includes tax collections from large department stores, discount department stores, warehouse clubs, supercenters, and automotive dealerships.
Actual to Adopted Budget Variance of \$(249,185) or (3%)

All Other Retail (2.2% tax rate)

All other retail includes tax collections from smaller retail stores, such as drug, clothing, specialty, jewelry, and sporting goods stores.
Actual to Adopted Budget Variance of \$322,460 or 9%

Communication/Utilities (2.2% tax rate)

Communication/utilities include tax collections from businesses that provide telecommunications (landlines and cellular), electricity, gas, and water services.
Actual to Adopted Budget Variance of \$206,993 or 5%:

Contracting (3.7% tax rate)

Contracting includes tax collections from businesses engaging in construction activity, such as landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, framing, drywall, infrastructure, masonry, and finish carpentry.
Actual to Adopted Budget Variance of \$0 or 0%:

Restaurant and Bar (3.2% tax rate)

Restaurant and bar includes tax collections from restaurants, bars and caterers.
Actual to Adopted Budget Variance of \$403,467 or 12%:

Real Estate, Rental & Leasing (2.2% tax rate)

Real estate, rental & leasing includes tax collections from rental income of commercial and residential real property, and personal property rentals (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances etc).
Actual to Adopted Budget Variance of \$203,515 or 8%

Service Related (2.2% tax rate)

Service related includes tax collections from businesses whose primary business activities are generally not subject to tax, such as wholesalers, and providers of personal and professional services.
Actual to Adopted Budget Variance of (\$10,294) or (1%)

Arts and Entertainment (2.2% tax rate)

Arts and Entertainment includes tax collections from businesses that charge admission for exhibition, amusement, or entertainment, such as gym memberships, golf courses, athletic and dance instruction, and movie theatres.

Actual to Adopted Budget Variance of (\$47,704) or (8%)

Hotel/Motel (2.2% tax rate)

Hotel/motel includes tax collections from the activity of renting lodging space on a short-term basis and other activities provided at the hotel/motel.

Actual to Adopted Budget Variance of (\$21,119) or (6%)

Transient Lodging (2.52% tax rate)

Transient lodging includes tax collections from the activity of charging for lodging and/or lodging space furnished to any transient for less than thirty consecutive days, and is in addition to the hotel/motel tax rate of 2.2%.

Actual to Adopted Budget of \$3,519 or 4%

Auditing

Auditing includes payments from tax audits conducted by in house and contract auditors.

Actual to Adopted Budget Variance of (\$154,030) or (65%)

Use Tax (2.2% tax rate)

Use tax includes tax collections from goods and products that are used or stored in the City where sales tax was not paid when purchased.

Actual to Adopted Budget Variance of \$124,848 or 28%

Dedicated Funds

Transportation Improvement (1.5% of the 3.7% contracting tax rate)

The transportation improvement fund is established to provide for the collection and expenditure of the dedicated 1.5% local construction transaction tax adopted by the Mayor and Council through ordinance 05-13. This tax is dedicated for the improvement of existing roadway corridors and the related costs of the construction of new roadways.

Actual to Adopted Budget of \$181,998 or 11%

General Capital (2.2% of the 3.7% contracting tax rate)

The first \$1.25 million received in revenues from the 2.2% transaction privilege tax on construction will be retained in the General Fund. Any additional amount will be recorded in the General Capital Fund and will be used to fund the Capital Improvement Plan.

Actual to Adopted Budget of \$151,079 or 13%

Tourism (1.52% of the 2.52% transient lodging tax rate)

Of the 1.52% recorded in the Tourism Fund, 0.52% is restricted by A.R.S. §9-500.06 and 1.0% has been committed by City Council to be used for promoting tourism. Of the amount recorded in the Tourism Fund the Tourism Advisory Board has designated that 60% is spent for special events and 40% is spent for marketing, planning and capital.

Actual to Adopted Budget of \$6,329 or 5%