



**Sales and Use Tax
Fiscal Year to Date as of June 2014**

	2012 Actual	2013 Actual	2014 Actual	2014 Budget	\$ Variance	% Variance
General Fund						
Big Box / Automobiles	8,071,565	9,108,789	9,990,551	10,471,500	(480,949)	-5%
All Other Retail	4,517,294	4,723,050	5,328,827	4,800,000	528,827	11%
Subtotal - Retail	12,588,859	13,831,839	15,319,378	15,271,500	47,878	0%
Communications/Utilities	4,813,827	5,053,313	5,230,594	5,000,000	230,594	5%
Contracting	1,250,000	1,250,000	1,250,000	1,250,000	0	0%
Restaurant/Bar	4,254,798	4,877,292	5,262,786	4,700,000	562,786	12%
Real Estate/Rental & Leasing	3,160,567	3,610,593	3,872,029	3,700,000	172,029	5%
Service Related	1,060,527	1,142,720	1,143,784	1,100,000	43,784	4%
Arts/Entertainment	546,618	671,371	721,189	800,000	(78,811)	-10%
Hotel/Motel	421,359	427,123	434,326	460,000	(25,674)	-6%
Transient Lodging	110,429	108,091	116,652	114,000	2,652	2%
Auditing	431,677	537,505	114,179	400,000	(285,821)	-71%
Use Tax	582,700	619,795	731,898	620,000	111,898	18%
Total General Fund	29,221,360	32,129,640	34,196,814	33,415,500	781,314	2%
Percentage of change from prior period		10%	6%			
Transportation Improvement Fund (1.5% tax rate)	2,001,197	2,871,342	2,311,886	2,181,800	130,086	6%
Percentage of change from prior period		43%	-19%			
General Capital Fund (2.2% tax rate)	1,685,089	2,950,369	2,140,766	1,950,000	190,766	10%
Percentage of change from prior period		75%	-27%			
Tourism Fund - Bed Tax (1.52% tax rate)	167,852	164,298	177,312	172,000	5,312	3%
Percentage of change from prior period		-2%	8%			
	33,075,498	38,115,648	38,826,777	37,719,300	1,107,477	3%

General Fund

Retail – Big Box/Auto (2.2% tax rate) - tax collections from large department stores, discount department stores, warehouse clubs, supercenters, and automotive dealerships

All Other Retail (2.2% tax rate) - tax collections from smaller retail stores, (e.g., drug, clothing, specialty, jewelry, sporting goods stores)

Communication/Utilities (2.2% tax rate) - tax collections from businesses that provide telecommunications (landlines and cellular), electricity, gas, and water services.

Current year variance is the result of utility rate increases not being included in budget forecast.

Contracting (3.7% tax rate) - tax collections from businesses engaging in construction activity, (e.g., landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, framing, drywall, infrastructure, masonry, finish carpentry)

Restaurant and Bar (3.2% tax rate) - tax collections from restaurants, bars and caterers

Variance is due to the improved economy and consumer confidence.

Real Estate, Rental & Leasing (2.2% tax rate) - tax collections from rental income of commercial and residential real property, and personal property rentals (e.g., rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances)

Service Related (2.2% tax rate) - tax collections from businesses whose primary business activities are generally not subject to tax, for example wholesalers, and providers of personal and professional services

Arts and Entertainment (2.2% tax rate) - tax collections from businesses that charge admission for exhibition, amusement, or entertainment, (e.g., gym memberships, golf courses, athletic and dance instruction, movie theatres)

Hotel/Motel (2.2% tax rate) - tax collections from the activity of renting lodging space on a short-term basis and other activities provided at the hotel/motel

Transient Lodging (2.52% tax rate) - tax collections from the activity of charging for lodging and/or lodging space furnished to any transient for less than thirty consecutive days, and is in addition to the hotel/motel tax rate of 2.2%

Auditing - payments from tax audits conducted by in house and contract auditors

Variance is the result of not utilizing an external contractor due to the change in legislature for transaction privilege tax simplification.

Use Tax (2.2% tax rate) - tax collections from goods and products that are used or stored in the City where sales tax was not paid when purchased

Dedicated Funds

Transportation Improvement (1.5% of the 3.7% contracting tax rate)

The transportation improvement fund is established to provide for the collection and expenditure of the dedicated 1.5% local construction transaction tax adopted by the Mayor and Council through ordinance 05-13. This tax is dedicated for the improvement of existing roadway corridors and the related costs of the construction of new roadways.

General Capital (2.2% of the 3.7% contracting tax rate)

The first \$1.25 million received in revenues from the 2.2% transaction privilege tax on construction will be retained in the General Fund. Any additional amount will be recorded in the General Capital Fund and will be used to fund the Capital Improvement Plan.

Tourism (1.52% of the 2.52% transient lodging tax rate)

Of the 1.52% recorded in the Tourism Fund, 0.52% is restricted by A.R.S. §9-500.06 and 1.0% has been committed by City Council to be used for promoting tourism. Of the amount recorded in the Tourism Fund the Tourism Advisory Board has designated that 60% is spent for special events and 40% is spent for marketing, planning and capital.