



**Sales and Use Tax
Fiscal Year to Date as of September 2014**

	2013 Actual	2014 Actual	2015 Actual	2015 Budget	\$ Variance	% Variance
General Fund						
Big Box / Automobiles	1,833,727	2,210,498	2,557,762	2,549,345	8,418	0%
All Other Retail	957,163	1,026,045	1,246,901	981,985	264,916	27%
Subtotal - Retail	2,790,890	3,236,543	3,804,664	3,531,330	273,334	8%
Communications/Utilities	1,537,033	1,630,049	1,644,063	1,682,843	(38,779)	-2%
Contracting	999,121	988,761	704,431	1,250,000	(545,569)	-44%
Restaurant/Bar	1,080,703	1,081,908	1,197,624	1,069,001	128,623	12%
Real Estate/Rental & Leasing	820,894	967,307	905,845	949,312	(43,468)	-5%
Service Related	372,910	274,825	343,500	288,332	55,168	19%
Arts/Entertainment	122,357	127,752	124,016	132,856	(8,840)	-7%
Hotel/Motel	72,357	65,496	72,990	70,122	2,868	4%
Transient Lodging	15,912	17,296	18,231	17,821	410	2%
Auditing	177,236	38,110	153,382	52,450	100,932	192%
Use Tax	123,258	176,254	162,722	207,103	(44,381)	-21%
Total General Fund	8,112,671	8,604,301	9,131,468	9,251,170	(119,701)	-1%
Percentage of change from prior period		6%	6%			
Transportation Improvement Fund (1.5% tax rate)	681,219	674,155	480,294	886,768	(406,474)	-46%
Percentage of change from prior period		-1%	-29%			
General Capital Fund (2.2% tax rate)	0	0	0	50,613	(50,613)	-100%
Percentage of change from prior period						
Tourism Fund - Bed Tax (1.52% tax rate)	24,186	26,289	27,712	27,103	609	2%
Percentage of change from prior period		9%	5%			

General Fund

Retail – Big Box/Auto (2.2% tax rate) - tax collections from large department stores, discount department stores, warehouse clubs, supercenters, and automotive dealerships

All Other Retail (2.2% tax rate) - tax collections from smaller retail stores, (e.g., drug, clothing, specialty, jewelry, sporting goods stores)
Variance is due to taxpayer payments received for previous year.

Communication/Utilities (2.2% tax rate) - tax collections from businesses that provide telecommunications (landlines and cellular), electricity, gas, and water services.

Contracting (3.7% tax rate) - tax collections from businesses engaging in construction activity, (e.g., landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, framing, drywall, infrastructure, masonry, finish carpentry)
Variance was due to reduction in commercial construction activity and homebuilder sales.

Restaurant and Bar (3.2% tax rate) - tax collections from restaurants, bars, and caterers.
Variance was primarily due to collections for previous periods.

Real Estate, Rental & Leasing (2.2% tax rate) - tax collections from rental income of commercial and residential real property, and personal property rentals (e.g., rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances).

Service Related (2.2% tax rate) - tax collections from businesses whose primary business activities are generally not subject to tax, for example wholesalers, and providers of personal and professional services.
Variance is due to a contracting taxpayer who paid at the service rate of 2.2% instead of the 3.7% contracting rate.

Arts and Entertainment (2.2% tax rate) - tax collections from businesses that charge admission for exhibition, amusement, or entertainment, (e.g., gym memberships, golf courses, athletic and dance instruction, movie theatres).

Hotel/Motel (2.2% tax rate) - tax collections from the activity of renting lodging space on a short-term basis and other activities provided at the hotel/motel.

Transient Lodging (2.52% tax rate) - tax collections from the activity of charging for lodging and/or lodging space furnished to any transient for less than thirty consecutive days, and is in addition to the hotel/motel tax rate of 2.2%.

Auditing - payments from tax audits conducted by in house and contract auditors.

Use Tax (2.2% tax rate) - tax collections from goods and products that are used or stored in the City where sales tax was not paid when purchased.

Dedicated Funds

Transportation Improvement (1.5% of the 3.7% contracting tax rate)

The transportation improvement fund is established to provide for the collection and expenditure of the dedicated 1.5% local construction transaction tax adopted by the Mayor and Council through ordinance 05-13. This tax is dedicated for the improvement of existing roadway corridors and the related costs of the construction of new roadways.

Variance was due to reduction in commercial construction activity, and homebuilder sales.

Tourism (1.52% of the 2.52% transient lodging tax rate)

Of the 1.52% recorded in the Tourism Fund, 0.52% is restricted by A.R.S. §9-500.06 and 1.0% has been committed by City Council to be used for promoting tourism. Of the amount recorded in the Tourism Fund the Tourism Advisory Board has designated that 60% is spent for special events and 40% is spent for marketing, planning and capital.



Transaction Privilege Tax Report of Accommodation by Month

Hotel Motel

Tax Collected	Reported to State	Reported to City	FY2011	FY2012	FY2013	FY2014	FY2015	5 YR Average FY2011 - FY2015
Jul	Aug	Sep	\$ 11,267	\$ 19,844	\$ 25,927	\$ 19,645	\$ 17,682	\$ 18,873
Aug	Sep	Oct	\$ 20,240	\$ 17,414	\$ 19,331	\$ 19,858	\$ 24,363	\$ 20,241
Sep	Oct	Nov	\$ 23,988	\$ 25,487	\$ 27,098	\$ 25,992	\$ 30,945	\$ 26,702
Oct	Nov	Dec	\$ 38,479	\$ 41,278	\$ 43,258	\$ 18,586		\$ 35,400
Nov	Dec	Jan	\$ 41,368	\$ 44,664	\$ 23,207	\$ 61,772		\$ 42,753
Dec	Jan	Feb	\$ 33,482	\$ 26,913	\$ 49,217	\$ 43,701		\$ 38,328
Jan	Feb	Mar	\$ 36,677	\$ 41,163	\$ 39,655	\$ 43,414		\$ 40,227
Feb	Mar	Apr	\$ 39,266	\$ 50,021	\$ 48,782	\$ 51,074		\$ 47,286
Mar	Apr	May	\$ 59,933	\$ 74,804	\$ 71,874	\$ 70,001		\$ 69,153
Apr	May	Jun	\$ 42,837	\$ 36,861	\$ 31,941	\$ 34,916		\$ 36,639
May	Jun	Jul	\$ 19,353	\$ 24,082	\$ 25,451	\$ 25,429		\$ 23,579
Jun	Jul	Aug	\$ 24,150	\$ 18,827	\$ 21,383	\$ 19,937		\$ 21,074
TOTAL			\$ 391,041	\$ 421,359	\$ 427,123	\$ 434,326	\$ 72,990	\$ 349,368

Transient Lodging

Tax Collected	Reported to State	Reported to City	FY2011	FY2012	FY2013	FY2014	FY2015	5 YR Average FY2011 - FY2015
Jul	Aug	Sep	\$ 6,952	\$ 12,418	\$ 13,275	\$ 15,995	\$ 11,744	\$ 12,077
Aug	Sep	Oct	\$ 14,846	\$ 10,825	\$ 11,756	\$ 12,937	\$ 16,747	\$ 13,422
Sep	Oct	Nov	\$ 14,222	\$ 16,800	\$ 15,067	\$ 14,652	\$ 17,452	\$ 15,639
Oct	Nov	Dec	\$ 18,607	\$ 19,418	\$ 20,899	\$ 14,316		\$ 18,310
Nov	Dec	Jan	\$ 19,759	\$ 26,130	\$ 19,703	\$ 20,966		\$ 21,639
Dec	Jan	Feb	\$ 19,870	\$ 14,818	\$ 17,257	\$ 30,681		\$ 20,657
Jan	Feb	Mar	\$ 23,333	\$ 26,710	\$ 22,779	\$ 25,482		\$ 24,576
Feb	Mar	Apr	\$ 23,294	\$ 31,589	\$ 32,816	\$ 35,185		\$ 30,721
Mar	Apr	May	\$ 55,673	\$ 58,479	\$ 54,780	\$ 58,376		\$ 56,827
Apr	May	Jun	\$ 26,457	\$ 27,458	\$ 27,856	\$ 27,544		\$ 27,329
May	Jun	Jul	\$ 11,509	\$ 19,176	\$ 19,438	\$ 21,952		\$ 18,019
Jun	Jul	Aug	\$ 18,479	\$ 14,457	\$ 16,763	\$ 15,877		\$ 16,394
TOTAL			\$ 253,003	\$ 278,281	\$ 272,388	\$ 293,964	\$ 45,943	\$ 228,716



Transaction Privilege Tax Report of Restaurant and Bar by Month

Tax Collected	Reported to State	Reported to City	FY2011	FY2012	FY2013	FY2014	FY2015	5 YR Average FY2011 - FY2015
Jul	Aug	Sep	\$ 274,636	\$ 282,747	\$ 335,821	\$ 346,076	\$ 370,435	\$ 321,943
Aug	Sep	Oct	\$ 251,102	\$ 284,101	\$ 393,850	\$ 371,486	\$ 393,533	\$ 338,814
Sep	Oct	Nov	\$ 279,210	\$ 302,960	\$ 351,032	\$ 364,346	\$ 433,656	\$ 346,241
Oct	Nov	Dec	\$ 302,677	\$ 340,443	\$ 363,596	\$ 402,986		\$ 352,425
Nov	Dec	Jan	\$ 294,626	\$ 340,503	\$ 395,155	\$ 423,043		\$ 363,332
Dec	Jan	Feb	\$ 331,829	\$ 353,255	\$ 393,832	\$ 438,338		\$ 379,314
Jan	Feb	Mar	\$ 341,068	\$ 384,224	\$ 415,858	\$ 436,637		\$ 394,447
Feb	Mar	Apr	\$ 386,071	\$ 387,045	\$ 424,210	\$ 490,692		\$ 422,005
Mar	Apr	May	\$ 414,604	\$ 490,443	\$ 542,955	\$ 614,719		\$ 515,680
Apr	May	Jun	\$ 376,237	\$ 389,318	\$ 443,025	\$ 466,620		\$ 418,800
May	Jun	Jul	\$ 336,662	\$ 348,987	\$ 415,322	\$ 463,010		\$ 390,995
Jun	Jul	Aug	\$ 322,208	\$ 350,770	\$ 402,634	\$ 444,832		\$ 380,111
TOTAL			\$ 3,910,930	\$ 4,254,798	\$ 4,877,292	\$ 5,262,786	\$ 1,197,624	\$ 3,900,686

FY2012 (Feb-Jun)-Adjustments made due to Taxpayer filing under incorrect category